

**Valicom—Your Telecommunication  
Expense Management Experts**

According to a recent AOTMP report,

***“Businesses with a TEM  
program save 22% more than  
companies who do not.”***

Who is managing your:

- Wireless/Wireline Expenses
- Telecom Inventory & Order Tracking
- Vendor Contract Negotiation
- Invoice Auditing & Processing
- Network Optimization
- Benchmarking, and
- Cost Allocation

If the answer is “no one”,  
then you need to get a



of your telecom landscape....

**Who needs Telecom Expense  
Management?**

Valicom can work with virtually anyone to achieve results. We have earned the trust of clients across a wide spectrum of industries, saving them time and money. These are just a few that we have served, maybe your business is next...

- Advertising & Marketing
- Air Travel
- Banking
- Business and Information Services
- Chemicals
- Electronics
- Energy and Utilities
- Financial Services
- Healthcare Products and Services
- Insurance
- Manufacturing
- News/Print/Broadcasting
- Professional Services
- Retail
- Transportation

***Want TEM Tips from the best in the business?  
Visit our blog: [blog.valicomcorp.com](http://blog.valicomcorp.com)***

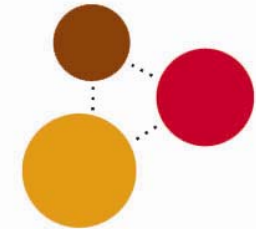
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**T H E B E S T M O N E Y  
Y O U N E V E R S P E N T**

. . .

**G U A R A N T E E D**



**W W W . V A L I C O M C O R P . C O M**

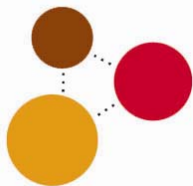
## Make the Move to Telecom Savings

Valicom's goal is to deliver tangible, measurable financial benefits and shortened decision-making cycles to your business by helping you get a handle on your telecom spending. Our solutions are designed to provide you with increased visibility and control quickly, at a price point that works for you.

## Flexible Delivery Options

We built 20 years experience and insight into our telecom expense management software Clearview. You can choose to take advantage of Clearview's power either through an on-demand software service, or as part of an outsourced business process. This means that our offering ranges from "You do it yourself", to "We do it together", to "We do it for you", creating flexible options and pricing to match the needs of most businesses.

If you're spending \$50K a year or more on telecom products and services, let us find a solution that works for you.



### *Why work with Valicom?*

#### **Over 20 Years of Experience**

Since 1991 we have been monitoring and working with telecom expenses; and in a rapidly changing industry, experience matters.

#### **Success in Savings**

Valicom has a proven track record of reducing telecom costs by for our clients.

#### **Certified Woman-Owned Business**

WBENC and NAWBO certified, we can help fill supplier diversity needs.

#### **Proven Customer Satisfaction**

Average customer satisfaction scores in 2010 were 3.79/4.00

#### **Vendor Independent**

Quite simply, we work for you, not the carriers.

## What our satisfied clients have to say:

"Savings that can be statistically documented **exceed \$1.7M.**"

"...significant **cost avoidance** measures that have resulted in bottom line savings of **67%...**"

"...highly **skilled teams**, proven processes and effective tools..."

"...**Clearview** provides us with comprehensive audit and invoice management reporting for all of our telecom/IT services."

"Overall **telecom savings** was over **400%** of fee."

"What we value most is **the confidence that our account is being monitored by professionals** who know the phone business. "

